Navigating the Complex Landscape of IT Compliance

A guide for IT professionals





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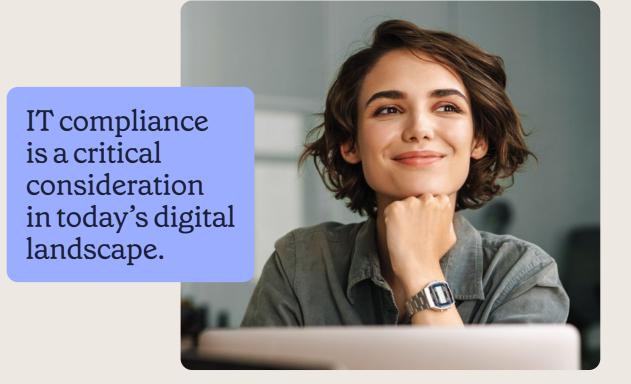
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01 — Introduction

IT compliance is a critical consideration in today's digital landscape. As businesses become more dependent on technology to deliver their services and products, they must contend with an increasingly complex regulatory environment.

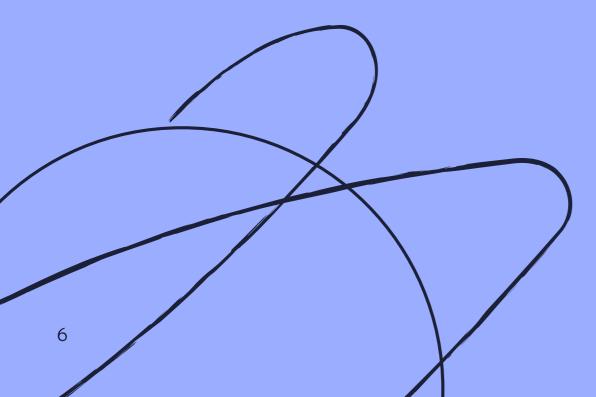
Therefore, it's vital that all IT systems and processes adhere to relevant standards, regulations, and best practices. Compliance is essential not only for avoiding costly fines and potential legal liabilities, but also for maintaining the trust of customers and stakeholders.



02 — Defining IT compliance

Understanding the importance of IT compliance helps organizations ensure they operate smoothly and meet industry requirements. As an IT professional, you must therefore safeguard your organization's compliance by developing policies, implementing controls, conducting risk assessments, and liaising with external auditors.

IT compliance isn't a one-time effort but an ongoing process. Therefore, it's crucial to foster a culture of compliance within your organization. This involves making employees aware of compliance requirements through training and proactively addressing potential issues. Doing so improves security, increases operational efficiency, and provides a competitive edge.



Meeting third-party requirements

IT compliance refers to an organization's ability to meet third-party rules related to its IT systems and processes. In essence, IT compliance ensures that businesses can operate in specific markets, align with laws or regulations, and meet customer requirements.

GRC (Governance, Risk, and Compliance)

GRC is a unified approach for aligning IT strategies with business goals, managing risks effectively, and meeting industry and government regulations. By bringing these three elements together, organizations can reduce redundancies, improve efficiency, manage non-compliance risks, and enhance information sharing.

Governance

This involves creating and implementing policies, rules, and frameworks that guide a company towards achieving its business objectives.

Risk management

Organizations face a wide range of financial, legal, strategic, and security risks. Effective risk management helps identify and address these to minimize their business impact.

Compliance

This refers to following rules, laws, and regulations set by industry bodies, government agencies, or internal corporate policies. Within the GRC framework, compliance means establishing procedures that ensure business activities adhere to the relevant regulations.

Regular testing by external parties

External audits and assessments offer an unbiased review of an organization's compliance status, pinpoint potential gaps, and suggest ways to maintain the required level of compliance.

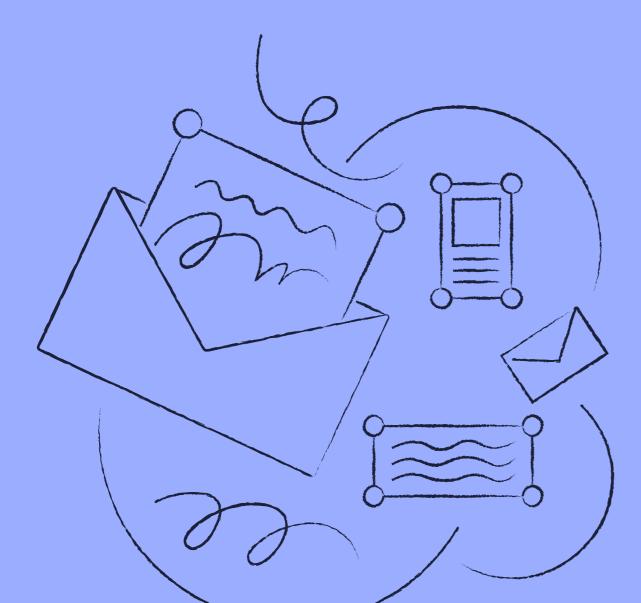
IT compliance testing covers various areas including:

- 1. Industry regulations: Ensuring adherence to industryspecific standards and guidelines such as <u>HIPAA</u> for U.S. healthcare or <u>PCI DSS</u> for payment card security.
- 2. Government policies: Meeting government regulations like <u>GDPR</u> for data protection or the <u>Sarbanes-Oxley Act</u> for financial reporting.
- **3. Security frameworks:** Following well-established security frameworks, such as <u>ISO 27001</u> or <u>NIST</u>, to maintain a strong security posture.
- **4. Customer contractual terms:** Fulfilling contractual obligations with customers, which might involve particular security measures or data handling practices.



O3 — The difference between IT compliance & IT security

While IT compliance and IT security may seem similar at first glance, they serve distinct purposes within an organization.



IT security: Protecting organizational assets

IT security focuses on implementing effective controls to safeguard an organization's data and infrastructure. This ensures the confidentiality and integrity of information while preventing unauthorized access, disclosure, or modification.

Key characteristics:

- Practiced for its own sake: IT security is an essential aspect of an organization's operations, independent of external requirements. It helps protect against threats and vulnerabilities that could compromise the organization's assets and reputation.
- Protects against threats: IT security measures defend against various threats, such as cyberattacks or data breaches, that could harm an organization's assets.
- Continuously maintained and improved: As the threat landscape evolves, organizations must continuously assess and update their security to address any emerging risks.



IT compliance: Adhering to external requirements
In contrast, IT compliance involves applying IT security
practices to fulfill external regulatory or contractual
requirements. These can come from government
agencies, industry bodies, or customers.

Key characteristics:

- Practiced to satisfy external requirements:
 IT compliance is driven by meeting external requirements and facilitating business operations.
 It's not solely focused on protecting the organization's assets.
- Driven by business needs:
 Compliance is often influenced by business objectives, such as entering new markets, retaining customers, or satisfying legal requirements.
- "Done" when the third party is satisfied:
 Compliance occurs when an organization meets
 the third party's requirements, whether through audits,
 assessments, or other means of validation. However,
 maintaining compliance is an ongoing process, and
 organizations must continuously monitor and adapt
 to changing requirements.



O4 — Common IT compliance regulations

You need to know which IT compliance regulations apply to your business, and what they entail.



General Data Protection Regulation (GDPR)

The General Data Protection Regulation (GDPR) is a comprehensive privacy legislation enacted by the European Union (EU) to govern the collection, processing, and protection of EU residents' personal data. It aims to strengthen individual privacy rights, harmonize privacy laws across the EU, and adapt these laws to modern technological advancements.

California Consumer Privacy Act (CCPA)

The California Consumer Privacy Act (CCPA) is a privacy regulation that grants consumers in California the right to opt out of data sharing with third parties, access their records, and request the deletion of their personal information. While less strict than GDPR, the CCPA has penalties for exposing consumer data due to breaches or security lapses.

Health Insurance Portability and Accountability Act (HIPAA)

The Health Insurance Portability and Accountability Act (HIPAA) is a U.S. law regulating the use and disclosure of protected health information (PHI). Compliance with HIPAA is mandatory for healthcare providers, business associates, subcontractors, and other related entities dealing with PHI.



Sarbanes-Oxley (SOX)

The Sarbanes-Oxley Act (SOX) of 2002 is a U.S. law aimed at protecting investors by enhancing transparency and ensuring accurate financial reporting by publicly traded companies, their subsidiaries, and foreign companies that publicly trade in the U.S. SOX compliance is legally required and promotes smart business practices, such as implementing internal controls for financial reporting and data protection.

Federal Information Security Management Act (FISMA)

The Federal Information Security Management Act (FISMA) is a U.S. law that outlines guidelines and standards for protecting government data and operations. Its scope includes state agencies, private businesses, and service providers working with federal agencies. To achieve compliance, agencies must categorize risks and establish baseline controls while ensuring proper documentation. They should also conduct risk assessments, perform annual security reviews, and engage in ongoing monitoring.

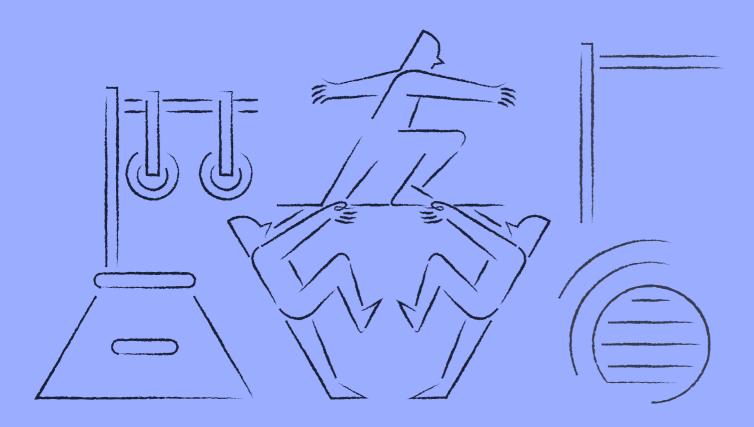
Gramm-Leach-Bliley Act (GLBA)

The Gramm-Leach-Bliley Act (GLBA) is a U.S. federal law requiring financial institutions to safeguard and explain how they share customers' private information. GLBA compliance entails providing clear and conspicuous privacy notices describing information-sharing practices, informing customers of their opt-out rights, and implementing a written information security plan.



O5 — Why does IT trust & compliance matter?

Trust and compliance are essential to an organization's success in today's interconnected world. Prioritizing these allows organizations to protect their digital assets, meet third-party demands, and foster a strong reputation with customers.



Maintains the security of your digital assets

Organizations that adhere to established regulations and industry standards can effectively protect sensitive data, prevent unauthorized access, and mitigate potential cyber threats.

Meets third-party demands

Demonstrating a commitment to trust and compliance satisfies third-party requirements, maintains positive stakeholder relationships, and avoids financial penalties or sanctions.

Boosts your reputation

Organizations that showcase their commitment to IT trust and compliance instill confidence in both customers and partners. This trustworthiness leads to increased loyalty, repeat business, and a competitive advantage over others.

Garners new business

In today's world, data security and privacy concerns are prevalent. Organizations can attract new business from security-minded customers by being trustworthy and compliant, boosting their market share and profitability as a result.



Identifies gaps in your existing IT security program

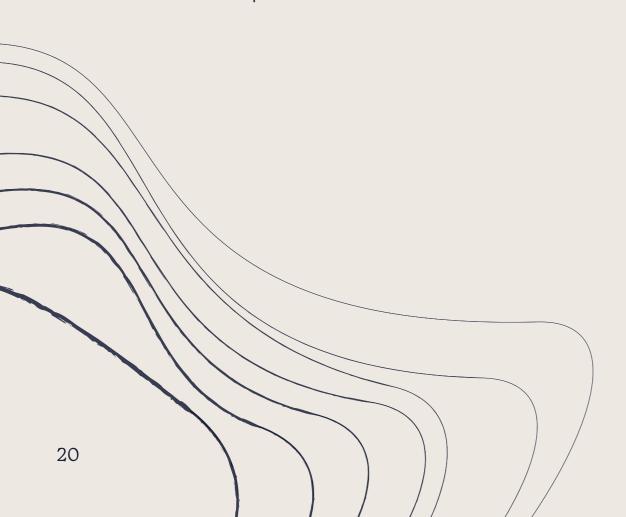
Trust and compliance initiatives often involve a thorough assessment of an organization's existing IT security program. This can identify gaps and vulnerabilities, providing valuable insights for improving overall security and reducing the risk of cyber threats.

Creates a unified security framework

By focusing on trust and compliance, organizations can develop a standardized security program that aligns with industry best practices and regulatory requirements. This ensures consistency across the organization, making it easier to manage and maintain security controls.

Demonstrates service reliability & availability

Trust and compliance initiatives help organizations showcase their services' reliability and availability. This assures customers that their services are dependable and secure.

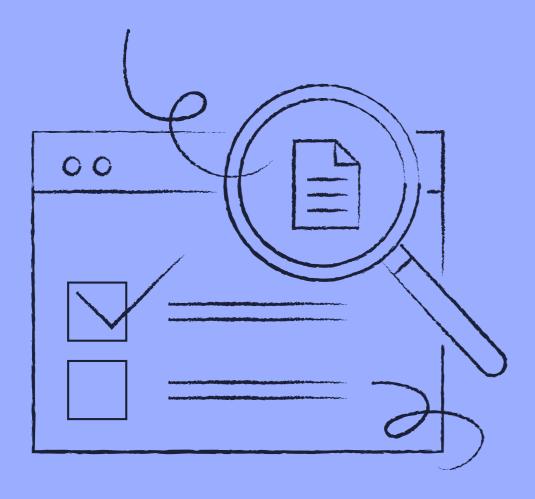


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06 — The *consequences* of non-compliance

Failing to prioritize IT compliance can have significant consequences.



Loss of customer trust

Customers won't trust organizations that fail to protect their data, resulting in lost business and diminished loyalty.

Reputational damage

Non-compliance can damage an organization's image, making it difficult to attract new customers and maintain positive relationships with existing ones.

Potential legal and financial ramifications

Ignoring regulations and industry standards can result in fines and legal action, which can be costly and damaging to an organization's bottom line.





07 — The growing importance of cloud security standards

Cloud security standards help ensure that cloud service providers (CSPs) adhere to best practices for safeguarding sensitive data, preserving privacy, and complying with relevant regulations.



ISO standards

The International Organization for Standardization (ISO) has created numerous standards for various aspects of information security, including cloud security. Among these, ISO/IEC 27017 and ISO/IEC 27018 offer guidance for CSPs on how to implement information security controls and protect personally identifiable information (PII).

Service Organization Control 2 (SOC 2)

Service Organization Control (SOC) 2 is an auditing standard developed by the American Institute of Certified Public Accountants (AICPA). It emphasizes the security, availability, processing integrity, confidentiality, and privacy of a CSP's systems. SOC 2 reports confirm that a cloud service provider has implemented and maintains effective controls to safeguard customer data and adhere to industry best practices.

Cloud Security Alliance (CSA)

The Cloud Security Alliance (CSA) is a non-profit organization dedicated to promoting best practices for securing cloud computing environments. Their Cloud Controls Matrix (CCM) offers comprehensive guidance on security controls when evaluating, selecting, and monitoring CSPs. The CSA's STAR Certification is a third-party assessment program that measures a CSP's compliance with the CCM.



Payment Card Industry Data Security Standard (PCI DSS)

The Payment Card Industry Data Security Standard (PCI DSS) is a collection of security standards designed to ensure that all organizations process, store, or transmit credit card information securely. CSPs handling payment card data must comply with PCI DSS to protect cardholder data and prevent payment fraud.

National Institute of Standards and Technology (NIST)

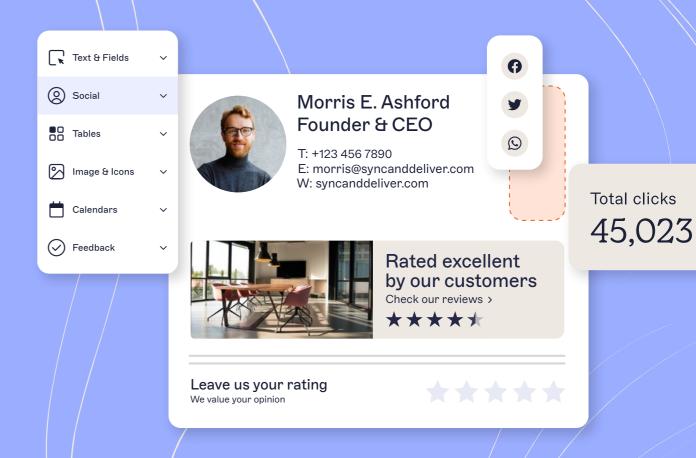
The National Institute of Standards and Technology (NIST), a U.S. federal agency, has developed various cybersecurity frameworks and guidelines. Notably, the NIST Cybersecurity Framework offers a comprehensive set of best practices for managing cybersecurity risks.

NIST SP 800-53 and NIST SP 800-171 provide guidance on security controls for federal information systems and protecting controlled unclassified information, respectively.

Center for Internet Security (CIS) Controls

The Center for Internet Security (CIS) is a non-profit organization that creates best practices and security guidelines for organizations. Their CIS Controls consist of prioritized actions that assist organizations in enhancing their overall cybersecurity posture.

These controls can be adapted and applied to cloud environments to establish a strong security foundation.





O8 — How Exclaimer helps you *safeguard* IT compliance

IT compliance regulations often require organizations to include specific legal disclaimers and confidentiality notices in their corporate email signatures.

Exclaimer aids IT compliance by providing a centralized platform for managing and enforcing email signatures across an organization. It allows administrators to set standardized email signature templates and policies, ensuring all employees use consistent and compliant signatures.



Exclaimer prevents unauthorized changes being made to email signatures, which could potentially lead to compliance violations.

Email signature management using Microsoft Azure Exclaimer's solution is hosted within Microsoft Azure datacenters worldwide, offering many IT security and compliance benefits.

- Centralized user management: Email signatures are managed from one central location, ensuring consistency for all employees.
- Secure authentication: Exclaimer leverages Microsoft's secure authentication mechanisms, such as Single Sign-On (SSO) and Multi-Factor Authentication (MFA), to protect user accounts from unauthorized access.
- Role-based access control: Azure integration allows organizations to implement role-based access control (RBAC), letting non-IT teams control the signature design process.
- Data protection and privacy: As the solution resides within Azure, Exclaimer adheres to Microsoft's stringent security and privacy standards. This includes compliance with various regulations and industry standards, such as GDPR, HIPAA, and ISO/IEC 27001.
- Automatic synchronization: Exclaimer's integration with Azure ensures user data automatically synchronizes between the two platforms, guaranteeing accurate contact information in all signatures
- Auditing and monitoring: Azure provides comprehensive auditing and monitoring capabilities, allowing organizations to track user activity within Exclaimer.



Compliance with cloud security standards

Exclaimer adheres to many internationally recognized cloud security standards. It's both ISO/IEC 27001 and ISO/IEC 27018 certified by the British Standards Institution (BSI), ensuring its information security management system (ISMS) complies with rigorous security standards.

Additionally, Exclaimer has <u>achieved the SOC 2 Type</u> <u>II attestation</u>, which confirms that its global systems and operations meet the Trust Services Principles for Security, Availability, and Confidentiality.

Robust technical capabilities with a reliable, consistent service

Exclaimer uses Microsoft Azure's robust architecture to offer a reliable and secure email signature management experience. By hosting its solution exclusively in Azure, Exclaimer eliminates the need for users to invest in their own infrastructure and ensures that emails requiring signatures remain within the local Microsoft Cloud environment.

Exclaimer's signature solution is hosted across 12 load-balanced Microsoft Azure datacenters worldwide, providing exceptional scalability and flexibility.

This global infrastructure, coupled with an advanced cross-datacenter system, ensures 99.9% availability and maintains mail flow even in the event of an incident at one datacenter. The 'active-active' pairing of datacenters further enhances reliability, resiliency, and performance.

Moreover, Exclaimer's round-the-clock monitoring services promptly detect and address any service alerts, guaranteeing consistent high performance and uninterrupted access for users around the world.

Transparency via the Exclaimer Trust Portal

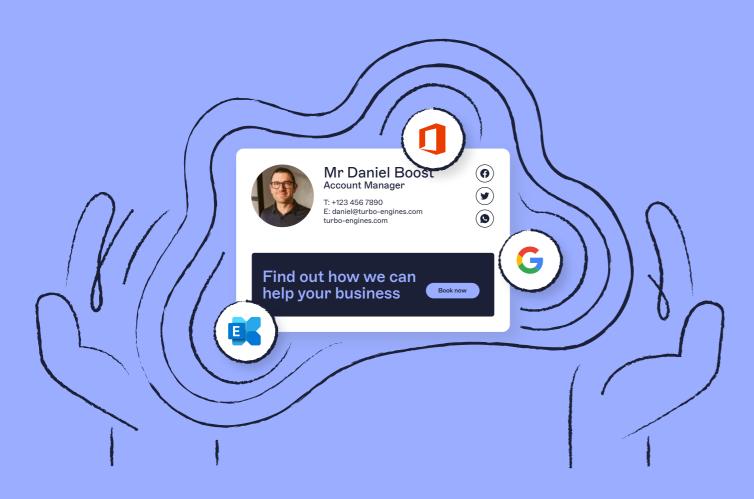
Exclaimer's Trust Portal, powered by Conveyor, offers an efficient and transparent way to access essential information about the company's approach to cloud security and reliability. With over 20 documents available, users can find answers to more than 300 questions and automatically track any changes or updates.

It serves as a convenient, user-friendly resource that emphasizes Exclaimer's commitment to transparency and boosts trust in its services.



09 — The *final* word

IT compliance is essential in today's digital landscape. As organizations continue to rely more heavily on technology, their IT systems and processes must adhere to relevant standards, regulations, and best practices. The costs of noncompliance are steep, whether through fines, sensitive data breaches or losing stakeholder trust.



One key strategy for maintaining and achieving IT compliance is partnering with third-party vendors who share your organization's commitment to data security and regulatory adherence. Exclaimer is an excellent example of a solution designed to simplify compliance efforts while enhancing your organization's overall security credentials.

By proactively addressing IT compliance and working with trusted partners like Exclaimer, organizations can confidently navigate the complex regulatory landscape, protect valuable assets, and cultivate stakeholder trust.

About Exclaimer

Exclaimer is the industry's leading provider of email signature solutions, empowering businesses to unlock the potential of email as a key digital advertising channel. With its award-winning tools, organizations can simplify the management of email signatures to deliver consistent branding, promote marketing campaigns and company news, gather real-time customer feedback, and much more.

Over 50,000 organizations in 150+ countries rely on Exclaimer for their email signature solutions. Its diverse customer base includes Sony, Mattel, Bank of America, NBC, the Government of Canada, the BBC, and the Academy Awards.

For more information, visit: www.exclaimer.com



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